

Thank you for the opportunity to serve you and you're valued clients over the last 15 years. I am very aware of how unsettling home inspections can be for your clients. Along with striving to provide the most common sense, thorough and meaningful home inspection, I want to provide even more comfort and assurance to you and your buyers.

As a Certified Professional Inspector® trained by InterNACHI—the International Association of Certified Home Inspectors—I'm able to offer your clients not just a thorough inspection and reliable report, but something that no one else in the industry does: InterNACHI's Buy-Back Guarantee.

This program gives you a way to assure hesitant homebuyers. The Guarantee is a sales tool that will make your buyers say, "Wow!"

The terms are simple:

If I miss anything on the inspection, InterNACHI will buy the home back.

Here's the "fine print":

- The Buy-Back Guarantee will be honored for 90 days after closing.
- InterNACHI will pay your client whatever price they paid for the home.
- The home must be listed with a licensed real estate agent (you).
- The Buy-Back Guarantee excludes homes with material defects not present at the time of the inspection, or not required to be inspected per InterNACHI's Residential Standards of Practice, which can be read online at [www.nachi.org/sop.htm](http://www.nachi.org/sop.htm)

Rest assured that the Buy-Back Guarantee isn't just a way for InterNACHI to spam your clients; they don't collect identifiable consumer data, so they can't release it or sell it. No data is ever sold or released to any third party. Your clients' confidentiality is fully protected.

InterNACHI has already honored the Buy-Back Guarantee for several homebuyers around the country, so we know the program works.

Please contact me to let me know how we can serve local homebuyers together.

Sincerely,

Gene Dowell CHI, PHI  
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